

## Message Text

UNCLASSIFIED

PAGE 01 BONN 12186 031657Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----011762 040219Z /64

R 031641Z JUL 78

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 9873

AMCONSUL DUSSELDORF

AMCONSUL HAMBURG

AMCONSUL MUNICH

UNCLAS BONN 12186

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: ADS REQUEST - EQUIPTEX CORP., WHITE PLAINS,

N.Y.

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE

ONLY THE FOLLOWING PROSPECT(S):

SPECK-PUMPEN KG

HADERMUEHLE 7

D-8500 NUERNBERG

CONTACT: HERR WILLY SPECK, MANAGER

PHONE: 0911/204511

COMMENT: THE FIRM HAS THE EXCLUSIVE RIGHTS THROUGHOUT  
WESTERN GERMANY TO SELL THE PRODUCTS OF THE FIRM SPECK-  
PUMPEN DANIEL SPECK U. SOEHNE, HILPOLTSTEIN. WALTER

SPECK KG, ROTH B. NUERNBERG AND OTTO SPECK KG,  
GARTENBERG B. WOLFRATSHAUSEN WHO ALL MANUFACTURE PUMPS.

SALES OFFICES ARE MAINTAINED IN MUNICH, GERLINGEN NEAR  
STUTTGART, FRANKFURT/MAIN AND NEUTRAUBLING NEAR REGENS-  
BURG. THE FIRM EMPLOYS ABOUT 100 PERSONS AND HAS  
AVERAGE SALES OF DM 20 MILLION. THE FIRM ENJOYS A GOOD  
REPUTATION AND IS CONSIDERED TO BE A

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SUITABLE TRADE PARTNER.

SHOULD ANOTHER EXPRESSION OF INTEREST BE ELICITED, THE  
EMBASSY WILL REPORT IT IMMEDIATELY.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 jul 1978  
**Decapton Date:** 01 jan 1960  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BONN12186  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780274-1037  
**Format:** TEL  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t197807101/aaaadhcj.tel  
**Line Count:** 62  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** c148c06a-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1849374  
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**Status:** NATIVE  
**Subject:** ADS REQUEST - EQUIPTEX CORP., WHITE PLAINS, N.Y. DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOC  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/c148c06a-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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